**Value**

- Where are the cost drivers in your organization?
- Do you have any unnecessary cost in your products or operations?
- Do you have quality problems or customer dissatisfaction?
- How can you compete more effectively and increase your market share?
- What are the problems that keep your organization from being more successful?

**Partnering**
- Cooperative approach to project management
- Collectively decided performance monitoring
- Collectively decided conflict resolution system

**Constructability Analysis**
- Evaluation of preferred and alternative materials and methods
- Reduce RFIs and Rework

**Life Cycle Cost Analysis**

**Value Engineering**
- Value = (Function + Quality)/(Life Cycle Cost)

**Total Quality Management**
- Emphasis on continuous process improvement and customer satisfaction

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Peter Drucker (1909-2005)